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# Strategies to increase whole grain consumption: targeting school meals

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## 2005 Dietary Guidelines for Americans

- First recommendation for consumption of whole grains separate from all grains.
- Despite government guidelines recommending Americans eat at least half our grains whole approximately only 11% eat half of their grains as whole.

  Whole Grain Council, 2013

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#### Children prefer refined over whole grains.

- Having a child in the home influences whether refined or whole grains are consumed at home. *Lin and Yen, 2007, USDA-ERS*
- Schools provide an important venue for incorporating whole grain foods into the everyday lives of American school-age children.

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## Conducting research to increase the consumption of whole grains in school meals



Project Coordinator, 2007-2009

Collaboration between the Institute for Obesity Research, Texas A&M University System and the University of Minnesota

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## Project overview

To provide USDA-FNS with information about providing whole grains in schools without decreasing consumption in order to align school meal patterns with 2005 DGA.



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#### Rationale for studies

#### National School Lunch Program (NSLP)

- Second largest nutrition assistance program.
- Nationally provides ~32 million meals per school day with approximately half of these meals provided free to students who qualify.
- Participants obtain more than one-third (35%) of their daily caloric intake at school.

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USDA – FNS, 2007-2008

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## Research Questions

• What experiences have schools had in providing whole grain food products in their schools?

• What types of whole-grain products best fit into school menus.

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## Research Questions

- What percent whole grains contained in these grain food products is acceptable to students?
- What are the indicators of success for providing whole grain foods in school?

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### Context of study

- Texas has the largest participation in the NSLP.
- In Texas, provides 3.1 million low-cost or free lunches each school day.
- ~47% of students in Texas public schools are Hispanic.



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What experiences have Texas school dietitians had in providing whole grain food products in their schools?

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## Phenomenological Study

- Conducted at Texas Association of School Nutrition's Annual Conference (TASN) in June 2007.
- Roundtable discussion with 26 Texas school dietitians using 14 open-ended questions.
- Audio taped and transcribed verbatim.

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#### Phenomenological analysis

To determined participating school dietitians' experience with providing whole grain food items in their school -

Phenomenological analysis – an approach to the "practical understanding of meanings and action" which occur within a particular context.

Miles and Huberman, 1994

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### Findings- Texas school dietitians' experience

"If it is ending up in the trash can, I don't care how healthy it is for you, I'm not going to keep serving that".

"And we do all of this on a budget".

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#### Findings- Texas school dietitians' experience

It's a balancing act between ...parents, ...kids...staff

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### Findings- Texas school dietitians' experience

Collaboration with industry to develop whole grain food products specifically for school meals helps with success in providing these food items in schools.

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## What types of whole grain products best fit into Texas school menus?

Top four whole grain foods our participants would like access to:

- Hamburger bun
- Sandwich bread
- Spaghetti pasta
  - Tortilla

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What percent whole grains contained in these grain food products is acceptable to students?

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## Consumer acceptance testing

- Utilized consumer acceptance testing with 4<sup>th</sup> 12<sup>th</sup> grade students
  - suburban/rural school district with a mix of demographics
  - and 65.4% of their students eligible for free or reducedprice lunch.

\*\*All testing must be conducted during scheduled lunch period, per funding agency's request.

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## Consumer acceptance testing

- Hamburger bun
- Sandwich bread
- Spaghetti pasta
  - Tortilla

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# Whole grain food items tested using consumer acceptance testing

- Tested each type of grain product as a:
  - 100% whole grain,
  - partial WG,
  - and refined, enriched grain food
  - as normally served in the participating schools.
- All foods tested had to be available for purchase to any Texas school.

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## Ballot development

• Utilized focus groups with K-12 grade students to explore their **perceptions** and **language** used to describe the grain foods tested in study. (n=137)

Most frequently used descriptors were utilized in development of ballots for consumer acceptance testing.
 Civille, 1986; Chambers IV and others, 1996

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# Individual school's demographics – focus groups

	African American	Caucasian	Hispanic	Eligible for free or reduced-price lunch
Elementary School	31 %	17%	52%	88%
Middle School	25%	49%	25%	51%
High School	23.5%	42.7%	33.7%	55%

(n=137)

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## Ballot development and testing

• Cognitive interviews were conducted using a 'think aloud' approach with middle and high school students to determine the manner in which they processed the information on each ballot.

Carbone and others 2002; Dillman 2007

• The ballot developed for elementary school children was tested using a panel of experts, consisting of elementary school teachers.

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## Consumer acceptance testing

(n=278)

• Three schools (elementary, middle, high).

• Data collected during scheduled 30 minute lunch period per funding agency's request.

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# Individual school's demographics – taste tests

	African American	Caucasian	Hispanic	Eligible for free or reduced-price lunch
Elementary School	34 %	41%	25%	69%
Middle School	33%	16%	52%	82%
High School	23.5%	42.7%	33.7%	55%

n=278

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## Consumer acceptance testing

- The taste testing was conducted based on consumer testing protocol (i.e. Central Location Test).
- Foods tested were served as they normally were. e.g. spaghetti pasta with meat sauce.

• Only one food tested per day (dates randomized).

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#### Randomization of foods tested

All foods tested had three 3-digit randomized codes

- Codes placed on
  - Serving tray
  - Ballots
  - Side of steel pans

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## Results - Consumer acceptance testing

- 30% whole grain hamburger bun and bread were accepted as well as refined counterpart.
- 51% whole grain spaghetti pasta accepted as well as refined counterpart.
- Tortilla made from 8g of whole grain accepted as well as refined counterpart.

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What are the indicators of success for providing whole grain foods in school?

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## HealthierUS School Challenge

- Established by United States Department of Agriculture's Food and Nutrition Services in 2004
- Designed to encourage schools participating in the NSLP to take a leadership role in combating childhood obesity by:
  - Providing students with healthy and nutritious food choices
  - Providing students with an opportunity to participate in physical activity



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#### Indicator of success

- Criteria pertaining to whole grains:
  - HUSSC Gold Level School criteria one serving of whole grain foods offered every day of the week was what we considered to be an indicator of success.
  - Whole grain food defined by the HealthierUS School Challenge:
    - Composed of 51% or more whole grain ingredients by weight per serving.

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#### Method used

- Interview with Sylvia Dunn of St. Tammany Parish, LA: spring 2008.
  - Developed survey questions constructed based on this interview
- Survey questions reviewed by Texas school food service personnel (n=3)
  - Online survey tested using SurveyMonkey®
  - Survey consisted of 32 multiple choice and open ended questions

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Final survey was administered online to collect data from Gold HUSSC school food service personnel.

- Survey questions constructed to determine:
  - Barriers to whole grain incorporation
  - Methods used to introduce whole grain food products
  - Types of whole gain products served
  - Use of promotional materials to encourage consumption

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- Sample Participants
  - HUSSC Gold School Food Service Directors
    - (n=33)
  - Represented only Gold elementary schools (n=212)



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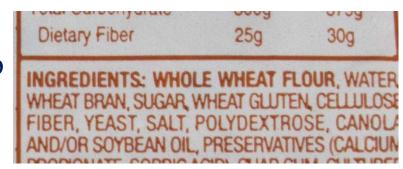
# Most successful approaches to providing whole grain foods in these schools are:

- 1. School food service educating themselves to use the ingredient list to determine whole grain content.
- 2. Gradually incorporating whole grain foods into their menus by changing recipes or asking vendors to test products.
- 3. Limited the red whole wheat content to 51% in a food product.





- Difficulty determining if a food is considered a whole grain-
  - Majority use ingredient list or Whole Grain Council stamp



- Other Barriers Include-
  - Student acceptance
  - Preparation
  - Cost

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# Whole grain pilot project – 2009

"We are on the road to success of healthier children."

# **Project Overview**

To conduct a whole grain foods evaluation concerning children participating in the National School Lunch Program and the National School Breakfast Program -- to determine their *consumption behavior* and *preference* of *commodity whole grain pancakes* and *tortillas* compared to their refined grain counterparts.

Whole grain food items tested were provided by funds from the 2008 Farm Bill.

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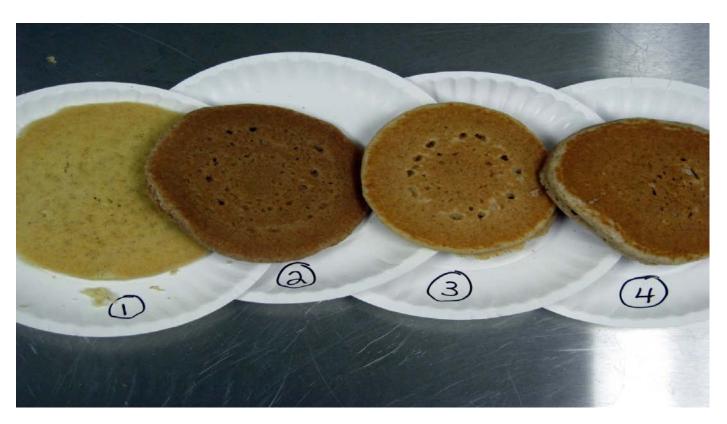
# Methods used to measure acceptance

- Aggregate Plate Waste percent consumption
- Consumer Acceptance students rated like/dislike of products served
- On-line survey for collecting product-centered information from participating school food service personnel across the U.S.
  - 42 states and one US territory

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#### Foods tested: Pancakes



- 1) Refined 2) 100% red ww 3) 100% white ww 4) 51% red ww

ww = whole wheat

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#### Foods tested: Tortillas



refined

100% white ww 66% white ww

ww = whole wheat

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# Aggregate plate waste and Consumer acceptance testing conducted in Texas and Minnesota

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# **Demographics** — children in TX and MN

The proportion of children eligible for free and reduced price meals within individual schools ranged from:

- -30% (Roseville Area Senior High, MN) to
- -100% (Hearne Elementary School, TX).

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# Testing Schedule for Whole Grain Foods

	Spring 2009	Fall 2009
Minnesota Pancakes	100% red whole wheat (RWW)	51% red whole wheat (RWW) 100% white whole wheat (WWW)
Tortillas	100% white whole wheat (WWW)	66% white whole wheat (WWW)
Texas Pancakes	100% red whole wheat (RWW)	51% red whole wheat (RWW) 100% white whole wheat (WWW)
Tortillas	66% white whole wheat (WWW)	100% white whole wheat (WWW)

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# Aggregate plate waste

- Whole grain and refined products were each served an average of four times in each school.
- Twelve elementary schools, three middle schools and two high schools were involved in the study.

• Schools were located in urban, suburban and rural areas.

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# Results - Aggregate plate waste

- No differences noted in consumption of 100% whole wheat pancakes compared to refined wheat pancakes.
- Consumption of whole wheat tortillas was lower than refined.
- Intake of whole grain products still quite substantial (percent consumption ranging from 67-75%).

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# **Results** - Consumer acceptance testing

- In elementary schools, overall liking scores of pancakes made with red whole wheat and both types of white whole wheat tortillas were lower than refined products.
- However, in middle and high schools, overall liking scores of 100% red whole wheat pancakes and 66% white whole wheat tortillas were similar to refined products.

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# School food service personnel

- Deployed using on-line survey tool Survey Monkey
- Interested in delivery, storage, time-til-usage, menuing, preparation and serving of commodity whole grain pancakes and tortillas.
- Student's consumption behavior of whole grain foods

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# Participating state agencies n = 43

• Each contact person from each participating state agency provided by USDA-FNS was contacted via e-mail.

• Contact information was requested for each state's school districts who chose to participate in the whole grain pilot.

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# Whole grain items tested nationally

• 100% red whole wheat pancakes

• 66% white whole wheat tortillas

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Results — School food service survey

Majority of respondents indicated:

- Director of school food service as their current title
- Over 60% were from a rural school district
- Had less than 1,000 students in their school district

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# Did students' consumption change when offering whole grains?

- "Seems that 90% of the students really liked the pancakes and tortillas. Big shock to me!"
- "We had a very positive response to the pancakes and tortilla shells. Students were unsure when they first look at the product, however, after tasting the product they gave very good feedback."

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#### Results

- Thank you for this opportunity to test new products.
- We had a very positive response to the pancakes and tortilla shells. Students were unsure when they first look at the product however after tasting the product they gave very good feedback.
- Would be nice to have heating instructions w/product.

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How were the commodity whole grain foods supplied for pilot used in participating schools?

- Used the same type of toppings normally served with refined grains and served for breakfast.
- Tortillas were mostly served at lunch as soft tacos, fajitas, quesadillas, and as a wrap, with the whole grain items being substituted for the refined ones.

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#### Health vs. stealth

- Spring 2009 Majority of schools (43%) didn't communicate anything to their students concerning serving whole grain pancakes and/or tortillas.
- Fall 2009 Majority of schools communicated (53%) with their students about the whole grain food items on their menus.

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# Strategies learned

• A gradual approach to incorporating new whole grain foods into school menus is the most effective.

Recipe modifications are effective in this approach.

• Try new products using plate waste method or consumer acceptance designed use in school cafeterias.

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# Strategies learned

 Make sure you train your staff on proper selection and preparation of the whole grain food items you are trying to incorporate into your menus.

• Education on all fronts is key.

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# Strategies learned

• Collaboration with industry can be very successful.

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